# U.S. SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

# FORM 10-KSB

[X] Annual Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the fiscal year ended June 30, 2001

[ ] Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

#### Commission File Number 0-14942

# PRO-DEX, INC.

(Name of small business issuer in its charter)

<u>Colorado</u> (State or other jurisdiction of incorporation or organization) 84-1261240 (I.R.S. Employer ID No.)

## 151 E. Columbine Avenue, Santa Ana, California 92707

(formerly: 650 So. Taylor Ave, Ste 20A, Louisville, CO 80027) (Address of principal executive offices)

Issuer's telephone number: 714 241 4411

Securities registered under Section 12(b) of the Exchange Act:

Title of each class None Name of each exchange on which registered None

Securities registered under Section 12(g) of the Exchange Act:

Common stock, no par value (Title of class)

Check whether the issuer (1) has filed all reports required by Section 13 or 15(d) of the Exchange Act during the past 12 months, and (2) has been subject to such filing requirements for the past 90 days.

Yes [X] No [ ]

Check if there is no disclosure of delinquent filers in response to Item 405 of Regulation S-B contained in this form, and no disclosure will be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-KSB or any amendment to this Form 10-KSB. [X]

Issuer's revenues for its most recent fiscal year were \$ 14,844,000.

The aggregate market value of the voting stock held by non-affiliates computed by reference to the average of the bid and asked price as of September 28, 2001 was \$ 6,166,233. For the purpose of this calculation, shares owned by officers, directors and 10% stockholders known to the registrant have been deemed to be owned by affiliates. This determination of affiliate status is not a determination for other purposes.

The number of shares of the Registrant's no par value common stock outstanding as of September 28, 2001 was 8,787,300.

DOCUMENTS INCORPORATED BY REFERENCE: Part III incorporates by reference certain information from the registrant's definitive proxy statement (the "Proxy Statement") for the 2001 Annual Meeting of Shareholders. Certain Exhibits, as set forth in the Exhibit Index. Exhibit index begins on sequentially numbered page 33.

## Item 1. Business

# CAUTIONARY STATEMENT PURSUANT TO SAFE HARBOR PROVISIONS OF THE PRIVATE SECURITIES LITIGATION REFORM ACT OF 1995.

WHEN USED IN THIS REPORT ON FORM 10-KSB, THE WORDS "EXPECTS, "ANTICIPATES", "ESTIMATES", "BELIEVES", "HOPES", "INTENDS", "FORECASTS" AND SIMILAR EXPRESSIONS ARE INTENDED TO IDENTIFY "FORWARD-LOOKING STATEMENTS". THESE STATEMENTS WHICH ARE NOT HISTORICAL OR CURRENT FACTS ARE MADE PURSUANT TO THE SAFE HARBOR PROVISIONS OF SECTION 27A OF THE SECURITIES ACT AND SECTION 21E OF THE 1934 ACT AND THE COMPANY INTENDS THAT SUCH FORWARD LOOKING STATEMENTS BE SUBJECT TO THOSE SAFE HARBOR PROVISIONS FOR SUCH STATEMENTS. THE COMPANY WISHES TO CAUTION READERS NOT TO PLACE UNDUE RELIANCE ON ANY SUCH FORWARD-LOOKING STATEMENTS, WHICH SPEAK ONLY AS OF THE DATE OF THIS REPORT. WHILE FORWARD-LOOKING STATEMENTS REPRESENT MANAGEMENT'S BEST JUDGMENT AS TO WHAT MAY OCCUR IN THE FUTURE. THEY ARE SUBJECT TO RISKS, UNCERTAINTIES AND IMPORTANT FACTORS BEYOND THE CONTROL OF THE COMPANY THAT COULD CAUSE ACTUAL RESULTS AND EVENTS TO DIFFER MATERIALLY FROM HISTORICAL RESULTS OF OPERATIONS AND EVENTS AS WELL AS THOSE PRESENTLY ANTICIPATED OR PROJECTED. THESE FACTORS INCLUDE ADVERSE ECONOMIC CONDITIONS, ENTRY OF NEW AND STRONGER COMPETITORS, CAPITAL AVAILABILITY, UNEXPECTED COSTS AND FAILURE TO CAPITALIZE UPON ACCESS TO NEW CUSTOMERS. OTHER RISKS AND UNCERTAINTIES WHICH MAY AFFECT FORWARD-LOOKING STATEMENTS ABOUT THE COMPANY'S BUSINESS AND PROSPECTS INCLUDE, BUT ARE NOT LIMITED TO, THE RAMIFICATIONS OF THE CONTINUED INDUSTRY CONSOLIDATION OF DENTAL DEALERS AND DISTRIBUTORS, MANAGED HEALTH CARE, INCREASINGLY LIMITED ACQUISITION OPPORTUNITIES, THE COMPANY'S ABILITY TO EFFECTIVELY INTEGRATE OPERATIONS OF ACQUIRED COMPANIES, DEALER ACCEPTANCE AND SUPPORT OF NEW PRODUCTS, MAINTAINING FAVORABLE SUPPLIER RELATIONSHIPS, THE INABILITY TO ENGAGE QUALIFIED HUMAN RESOURCES AS NEEDED, AND GENERAL ECONOMIC CONDITIONS. THE COMPANY DISCLAIMS ANY OBLIGATIONS SUBSEQUENTLY TO REVISE ANY FORWARD-LOOKING STATEMENTS TO REFLECT EVENTS OR CIRCUMSTANCES AFTER THE DATE OF SUCH STATEMENT OR TO REFLECT THE OCCURRENCE OF ANTICIPATED OR UNANTICIPATED EVENTS.

#### General

Pro-Dex, Inc. (or the "Company") is a Colorado corporation, organized in 1978, doing business through two wholly owned operating subsidiaries, Micro Motors, Inc. ("Micro"), and Oregon Micro Systems, Inc. ("OMS"). Micro, of Santa Ana, California, manufactures a complete line of handpieces for the dental industry, electric, air, and battery driven handpieces and screwdrivers for the medical device industry, and miniature pneumatic motors with dental, medical and industrial applications. OMS is headquartered in Beaverton, Oregon where it designs and manufactures motion controllers used to control the motion of servo and stepper motors, predominantly for the medical analysis equipment and semiconductor industries.

Pro-Dex, Inc. was organized in March 1978 as a California corporation. It was reincorporated in May 1994 as a Colorado corporation. The Company's principal headquarters are located at 151 E. Columbine Avenue, Santa Ana, California 92707.

#### **Divestiture**

On June 12, 2001, the Company sold substantially all of the assets of its wholly owned subsidiaries, Biotrol International, Inc. and Challenge Products, Inc. to Young Colorado, LLC, a newly formed subsidiary of Young Innovations, Inc., for a purchase price of \$9 million. The Company received \$6.6 million of the purchase price at the closing. The balance of the purchase price of \$2.4 million is escrowed to secure various warranties under the sale

agreement. The escrow agreement contains various scheduled release dates for the funds. \$1.5 million of the escrow money can be released based on the performance of certain events but in no event beyond one year. The balance of \$900,000 is scheduled to be released over a fifteen month period with 25% available six months after the close of the transaction, and 25% each quarter thereafter. The assets sold comprised the Company's line of infection control and preventive chemical products for the dental industry. The gain from the sale of the assets is reported at approximately \$3.9 million net of taxes of \$2.5 million, and is discussed in greater detail herein.

## **Description of Subsidiary Business**

## Micro Motors

Micro designs, develops and manufactures pneumatic, electric and battery powered rotary drive systems for use in the medical, dental and industrial markets. Micro distributes its own line of pneumatic and electric dental handpieces sold under the trademarks "Dynatorq<sup>TM</sup>", "Dynapro<sup>TM</sup>", "Dynalite<sup>TM</sup>", "Dynasurg<sup>TM</sup>", and "Micro Handpiece<sup>TM</sup>", as well as numerous lines of private label drive systems for use in dental, cranial, spinal, arthroscopic and orthopedic surgery. Micro also designs and manufactures miniature pneumatic motors for industrial applications in the automotive, aerospace, apparel and entertainment industries.

Micro's dental products are sold to original equipment manufacturers and dental product distributors. Fifty-seven percent (57%) of Micro's sales in the year ended June 30, 2001 were accounted for by sales of dental products

Products sold to Micro's medical customers accounted for twenty-three (23%) of Micro's sales in the year ended June 30, 2001. Most of these sales represent the manufacture of proprietary designs developed by Micro under exclusive design and supply agreements with its customers.

Approximately twelve percent (12%) of Micro's sales in the year ended June 30, 2001 consisted of sales of miniature pneumatic motors for industrial applications. Micro's pneumatic motors are marketed directly to end-users as well as through an independent distribution network.

All of the raw materials used by Micro in the manufacture of its products are purchased from various suppliers and are available from several sources. Precipart Corporation and Hi-Tech Electronic Manufacturing Inc. are two of its key suppliers. Micro considers its relationships with its various suppliers and manufacturers to be excellent. Micro does not intend to terminate any relationship at this time, nor does its management believe a supplier or manufacturer will terminate any relationships with Micro. Micro holds no franchises and has no exclusive arrangements with any of its suppliers or manufacturers.

At the present time, Micro is usually able to fill orders within sixty (60) days. At June 30, 2001, Micro had a backlog of \$266,000 and future orders of \$3 million. At June 30, 2000, Micro had a backlog of \$120,000 and future orders of approximately \$1.14 million. Micro expects to fill its entire backlog of orders during the current fiscal year. Micro does not typically experience seasonal fluctuations in its orders.

## **OMS**

OMS designs and manufactures motion controllers to control the motion of motors used predominantly in medical analysis equipment and semiconductor equipment. OMS' products are profitably marketed at prices that compare favorably with alternative products. As in any high-technology area, it is important for OMS to continue development efforts to achieve continued market acceptance. In 1999, OMS introduced a new generation of motion control products in its PC 104 line. Continued research and development, as well as the introduction of the PC 104 line, has allowed OMS to retain its competitive position within the motion control industry. OMS believes its PC 104 technology has been well accepted and it continues to focus research and development efforts on the introduction of advanced products. The introduction of the PC 104 line and the planned introduction of PCI are intended to reduce

the impact that the highly volatile semi-conductor industry has had on OMS, as well as to significantly broaden OMS' market in less cyclical industries.

OMS' three largest customers account for sixty percent (60%) of its sales, with the largest of such customers accounting for twenty-five percent (25%) of sales. These relationships are well established. OMS has no plans to discontinue the relationships, and has no reason to believe that these customers have any plans to discontinue their relationships with OMS. Nevertheless, any material adverse change in the relationship with any customer representing a significant percentage of OMS sales may have an adverse impact on the Company's business, results of operations, and financial condition.

OMS purchases several electronic components used to manufacture its products. Most of these items are available from various suppliers. OMS purchases micro-processors and field programmable gate arrays that are compatible to the architecture used for its products. If for some reason these products were unavailable OMS would be required to redesign the architectural specifications of its products. Key suppliers for OMS are Avnet Marketing Group, and Insight Electronics. OMS considers its relationships with its various suppliers and manufacturers to be excellent. OMS does not intend to terminate any relationship at this time, nor does its management believe a supplier or manufacturer will terminate any relationships with OMS. OMS holds no franchises and has no exclusive arrangements with any of its suppliers and manufacturers.

OMS normally fills its orders within 24 hours. At June 30, 2001, OMS had no backlog. Future orders at June 30, 2001 were \$627,000, compared to \$2.55 million as of June 30, 2000. OMS does not typically experience seasonal fluctuations in its orders, although there are significant fluctuations in the market demand of products in the industries it serves.

## Competition

Certain products manufactured and distributed by the Company's subsidiaries are comparable to competing products offered by several other manufacturers and distributors, many of whom have greater financial, marketing and other resources than the Company. Competition for the Company's products is based primarily upon product performance, quality, customer service, as well as price. Intensified competition resulting from the consolidation occurring within both the manufacturing and distribution segments of the dental industry may result in price reductions, reduced revenues and profit margins, and loss of market share, which would adversely affect the Company's business, consolidated results of operations, and financial condition.

## Research and Development

The Company maintains research and development programs in its various subsidiaries. The Company considers these product development programs to be of importance in both maintaining and improving its market position. The amounts spent on research and development activities in 2001 and 2000 were approximately \$1.68 million and \$1.58 million, respectively. Micro increased research and development expenses in anticipation of expanding its customer base to the medical device industry. Micro's research and development effort involves the design and manufacture of products that perform specific applications for its customers. Micro was successful in recovering part of its research and development costs by billing its customers for non-recurring engineering expenses. The fees received for non-recurring engineering expenses do not represent a significant portion of Micro's revenue.

## **Employees**

At June 30, 2001, the Company had approximately 86 full and 4 part-time employees (excluding independent contractors) compared to 95 full and 5 part-time employees at June 30, 2000. Two full-time employees were assigned to corporate headquarters, and devoted substantially all of their time to the operations of the Company. Micro employed 63 persons, and OMS employed 25 persons.

None of the Company's employees are a party to any collective bargaining agreements with the Company. The Company considers its relations with its employees to be good.

## **Government Regulations**

The manufacture and distribution of dental and medical device products such as the Micro handpieces are subject to a number of state and federal regulatory bodies, including state dental boards, the Environmental Protection Agency ("EPA"), and the Food and Drug Administration ("FDA"). The statutes, regulations, administrative orders, and advisories that affect the Company's businesses are complex and subject to diverse, often conflicting, interpretations. While the Company's management and management of each of the Company's operating subsidiaries make every effort to maintain full compliance with all applicable laws and regulations, the Company is unable to eliminate an ongoing risk that one or more of its activities may at some point be determined to have been non-compliant. The penalties of non-compliance could range from an administrative warning to termination of a portion of the Company's business. Further, even if the Company is subsequently determined to have fully complied with applicable law or regulation, its costs achieving such a determination and intervening loss of business could adversely affect or even terminate a portion of the Company's business. Further, a change in regulations at any time may have an adverse effect on the Company's operations. Notwithstanding the risks inherent in the Company's business sectors, management believes that each of the Company's subsidiaries deservedly enjoys a good reputation for compliance with applicable regulations.

The FDA regulates micro's dental and medical handpieces as Class 1 medical devices, and certain materials processed by Micro are regulated by the EPA. Again, both the FDA and EPA have broad enforcement power to recall and prohibit the sale of products, which do not comply with federal regulations, and to order the cessation of non-compliant processes. No claim has been made to date by the FDA or EPA regarding any Micro products or processes. Nevertheless, as is common in the industry, certain of Micro's products and processes have been the subject of routine reviews and investigations. While the Company's management is confident that Micro's products and processes fully comply with applicable laws and regulations, the Company is unable to predict the outcome of any such investigation or review, pending its completion. Management believes that Micro follows cGMP.

Management believes that OMS' business in the manufacture and distribution of multi-axis circuit boards, including the processes and materials, is conducted in a manner consistent with EPA regulations governing disposition of industrial waste materials. Although the semiconductor and computer chip industries are significantly impacted by the EPA regulations applicable to the processes and materials used in production of computer chips and computer chip components, OMS' management has undertaken measures, where possible, to reduce OMS' exposure to risk of non-compliance. Most significantly, OMS acquires pre-manufactured boards as platforms upon which to place OMS technology. While the Company's management is confident that OMS products and processes fully comply with applicable laws and regulations, the Company is unable to predict the outcome of any investigation or review which may in the future be undertaken respecting OMS or its products or processes. Management believes that OMS follows Good Manufacturing Practices (GMP).

All Pro-Dex subsidiaries maintain ISO 9001 certified facilities.

## Patents, Trademarks, and Licensing Agreements

The Company holds letters patent relating to the multi-axis motion controllers manufactured by OMS. In addition, Micro holds letters patent relating to its miniature pneumatic motor products. Patents held by the Company and Micro have varying expiration dates, none of which will expire earlier than 2005. Further, the Company has retained a non-exclusive, paid up, worldwide license to the letters patent relating to the pneumatic light for incorporation into hand-tools.

The Company conducted a limited review of the letters patent acquired in connection with the OMS and Micro acquisitions and believes that the use of such letters patent is neither infringed upon by any third party, nor infringes on any prior art of any third party. The Company is unable to assess the validity, scope, or defensibility of its letters

patent, and any challenge to or claim of infringement relating to the Company's letters patent could materially and adversely affect—the Company's Micro and OMS operations.

The Company's Micro subsidiary has certain trademarks relating to its miniature pneumatic motor products, including "Dynatorq $^{\text{TM}}$ ", "Dynapro $^{\text{TM}}$ ", "Dynalite $^{\text{TM}}$ ", "Dynasurg $^{\text{TM}}$ ", and "Micro Handpiece $^{\text{TM}}$ ". OMS has filed for federal trademark protection for "OMS-EZ $^{\text{TM}}$ ".

Except as noted above, the Company has not entered into any licensing or franchising agreements and has no present plans to do so.

## Item 2. Properties

The Company's Executive offices moved in June 2001 from 650 S. Taylor Avenue, Suite 20-A, Louisville, Colorado 80027 to 151 E. Columbine Avenue, Santa Ana, California 92707. The Company leased its Louisville office from its Biotrol International, Inc. subsidiary at the rate of \$1,481 per month through June 2001. The Company previously sub-leased office space for \$4,192 per month, on a month to month basis, from Professional Sales Associates, Inc., a dental equipment marketing firm for which two of the Company's directors are also directors and shareholders. Professional Sales Associates, Inc.'s lease expired at the end of January 2000 and the Company, in an effort to continue to exercise expense efficiencies, elected to move its headquarters to space available at its Biotrol International, Inc. subsidiary. The per square foot cost of the Company's space at Biotrol equals the persquare foot cost of Biotrol under the master lease. The per square foot cost of the Company's spaces under its Professional Sales Associates sub-lease equaled the per-square foot cost of the master lease, and the Company's sublease was subject to the terms of the master lease. The Company's sub-tenancy was previously ratified by a disinterested majority of the Board of Directors. See "Item 12 - Certain Relationships and Related Party Transactions."

Micro's office and manufacturing facility is located at 151 East Columbine Avenue, Santa Ana, California 92707. Micro leases the facility under a previously existing lease from Mr. Ronald G. Coss, currently a director of the Company, at a monthly rental of \$29,816. The lease expired March 31, 2001. Micro continued to lease the space on an at will basis until June 30, 2001. The Company's management believes that the monthly rental is comparable to rents charged for comparable properties in the market area. The property upon which the Micro plant is located contains ground water monitoring devices in order to comply with applicable California and EPA regulations relating to activities of a prior owner of the property. Micro has agreed to take action to remediate the contamination on the property it leases. It has signed a contract to clean up the hazardous waste. Under the terms of the contract Micro's obligation for the cleanup is not expected to exceed \$97,000. Micro and the Company require full compliance by the lessor with applicable California and EPA standards. See "Item 12 - Certain Relationships and Related Party Transactions." On July 1, 2001 Micro consolidated its operation at the Santa Ana location into one of the two buildings it had been occupying. The new lease commencing July 1, 2001 is for five years at a monthly rent of \$12,285.

OMS' offices and manufacturing facilities are located at 1800 N.W. 169th Place, Suite C100, Beaverton, Oregon 07005. OMS leases the facility from an unrelated third party, at a base monthly lease rate of \$8,950, which lease has been extended through October 2002.

# Item 3. Legal Proceedings

Snyder v. Patterson Dental Company, et al. v. Biotrol International, Inc., Court of Common Pleas, Philadelphia County, Philadelphia, PA, February Term 1999. The complaint was filed February 17, 2001. Plaintiff alleges that Patterson and other defendants manufactured, distributed and/or sold latex gloves causing her alleged exposure to

latex and personal injuries. To date it is not possible to assess the likelihood of an unfavorable outcome and estimate the amount or range of potential loss at this time.

The matter related to DeMeo v. Biotrol International, Inc. was settled in July 2001 for \$2500, pursuant to a policy issued by Chubb Group Insurance Companies.

The manufacture and distribution of certain products by subsidiaries of the Company involves a risk of legal action, and, from time to time, the Company and its subsidiaries are named as defendants in lawsuits. While the Company's management is confident that these matters will not have a material adverse impact on the financial condition of the Company, there can be no certainty that the Company may not ultimately incur liability or that such liability will not be material and adverse.

# Item 4. Submission of Matters to a Vote of Security Holders During the Year Ended June 30, 2001

No matter was submitted to a vote of the Company's shareholders during the fourth quarter ended June 30, 2001.

#### PART II

The Company's no par value common stock is quoted under the symbol "PDEX" on the automated quotation system of the National Association of Securities Dealers Small Cap Market ("NASDAQ"). The range of the high and low quarterly sales prices quotations for the Company's common stock as quoted by NASDAQ for the past two fiscal years is provided below.

Item 5. Market for Registrant's Common Stock and Related Stockholder Matters

Fiscal Year - 2001	High	Low
First quarter	\$2.81	\$1.88
Second quarter	3.00	1.88
Third quarter	3.25	2.32
Fourth quarter	2.53	0.96
Fiscal Year - 2000	High	Low
First quarter	\$2.00	\$1.25
Second quarter	1.75	1.12
Third quarter	4.25	1.31
Fourth quarter	2.81	2.06

On September 28, 2001, the last sale price of the common stock as reported by NASDAQ was \$1.08 per share. The last sale price reported on NASDAQ on June 30, 2001, was \$1.08 per share.

At June 30, 2001, the approximate number of holders of record of the Company's common stock was 342. This number does not include beneficial owners including holders whose shares are held in nominee or "street" name.

The Company has not paid a cash dividend with respect to its common stock, and has no present intention to pay cash dividends in the foreseeable future. The current policy of the Company's Board of Directors is to retain earnings to provide funds for the operation and expansion of its business. The Board of Directors, in light of the circumstances then existing, including the Company's earnings and financial requirements and general business conditions, will determine future dividends.

# Item 6. Management's Discussion and Analysis

The following discussion and analysis provide information that the Company's management believes is relevant to an assessment and understanding of the Company's results of operations and financial condition for the two years ended June 30, 2001 compared to the same periods of the prior year. This discussion should be read in conjunction with the Consolidated Financial Statements and the Notes thereto included elsewhere in this Report. This Report contains certain forward-looking statements and information. The cautionary statements included herein should be read as being applicable to all related forward-looking statements wherever they may appear. The Company's actual future results could differ materially from those discussed herein.

## **Selected Financial Data**

The following table sets forth selected financial data regarding the Company's financial position and operating results. This data should be read in conjunction with the Company's Consolidated Financial Statements and the Notes thereto and "Management's Discussion and Analysis."

## (All amounts in thousands)

	Year ended June 30,			
Statement of Operations Data	<u>2001</u>		<u>2000</u>	
Net sales	\$ 14,844	\$	16,398	
Cost of sales	 8,090		7,907	
Gross profit	6,754		8,491	
Unusual charges	1,134		0	
Operating expenses	 6,839		6,819	
Net operating income (loss)	(1,219)		1,672	
Net other income (expense)	(907)		(1,024)	
Income tax (expense) credit	 829		(259)	
Income (loss) from continuing operations	(1,297)		389	
Income from discontinued operations	 4,144		1,152	
Net income	\$ 2,847	\$	1,541	

On June 12, 2001, the Company sold substantially all of the assets of its wholly owned subsidiaries, Biotrol International, Inc. and Challenge Products, Inc. to Young Colorado, LLC, a newly formed subsidiary of Young Innovations, Inc., for a purchase price of \$9 million. The Company received \$6.6 million of the purchase price at the closing. The balance of the purchase price of \$2.4 million is escrowed to secure various warranties under the sale agreement. The escrow agreement contains various scheduled release dates for the funds. \$1.5 million of the escrow money can be released based on the performance of certain events, but in no event beyond one year. The balance of \$900,000 is scheduled to be released over a fifteen month period with 25% available six months after the close of the transaction, and 25% each quarter thereafter. The assets sold comprised the Company's line of infection control and preventive chemical products for the dental industry. The gain from the sale of the assets is reported at approximately \$3.9 million net of taxes of \$2.5 million.

## Results of Operations for Fiscal Year Ended June 30, 2001, Compared to Fiscal Year Ended June 30, 2000

Net sales by subsidiary follows:

			Increase/
	2001	2000	(Decrease)
Micro Motors	\$ \$7,744,000	\$ 7,650,000	\$ 94,000
Oregon Micro Systems	7,100,000	8,748,000	(1,648,000)
	\$ 14,844,000	\$ 16,398,000	\$ (1,554,000)

Net sales decreased 9.5% to \$14.8 million for the year ended June 30, 2001 from \$16.4 million in the year ended June 30, 2000. Sales declined mainly due to the lower volume of units sold, and not due to price reductions. Management spent a considerable amount of time during the year attempting to complete a sale of the entire Company. After several months of negotiations and protracted due diligence efforts the transaction fell through. Management is unable to estimate the loss of revenue sustained due to the disruption of the Company's business during this period.

At Micro, sales for the year ended June 30, 2001 increased 1.2% from the year ended June 30, 2000. Micro continues to realize the benefit of the investment it has made in the design and development of powered rotary drive instruments and systems for use in the medical market. Sales to its medical customers increased 240% to \$1,297,000 in the year ended June 30, 2001 compared to \$539,000 in the year ended June 30, 2000. Sales to its dental customers declined 13.5% from the previous year, and sales to its industrial customers declined 19.8%.

Sales at OMS decreased 18.8% from the previous year. The decline was triggered by an abrupt slowdown in the electronics and semiconductor industry that began in November 2000. There continues to be no sign of immediate recovery in the semiconductor industry. OMS continues to employ a business strategy to reduce its exposure to the cycles of the semiconductor equipment manufacture industry. Included in that strategy has been the development of a family of embedded motion control products, and expansion into new distribution channels. OMS continues to develop, design and manufacture competitive technology for servo/stepper motor products and accessories.

Gross profits by subsidiary follows:

	2001	2000	(Decrease)
Micro Motors	\$ 1,624,000	\$ 1,836,000	\$ (212,000)
Oregon Micro Systems	 5,130,000	 6,655,000	(1,525,000)
	\$ 6,754,000	\$ 8,491,000	\$ (1,737,000)

Consolidated gross profit dollars decreased by 20.5% for the year ended June 30, 2001 compared to the year ended June 30, 2000. Gross profit dollars and gross profit margins at Micro were negatively affected by the write-down of obsolete and slow moving inventory during the year. Micro's gross margins on new product sales is increasing due to higher prices and more efficient manufacturing practices. Gross profit at OMS declined due to the decrease in revenue. Gross profit margin at OMS also decreased because the lack of absorption of fixed manufacturing overhead due to lower revenue.

Operating expenses before unusual charges were \$6,839,000 for the year ended June 30, 2001 compared to \$6,819,000 for the year ended June 30, 2000. During the year ended June 30, 2001 the Company incurred unusual charges of \$1,134,000.

Management determined that the value of a non-compete agreement with the previous owner of an acquired business was significantly impaired. The Company has focused its efforts on developing new products and new markets for its products, and decided to release the previous owner from the non-compete agreement. As a result

the Company took an unusual charge of \$473,000 related to the non-compete agreement that it deemed had no future value.

The Company also wrote off fees and expenses in connection with failed merger and acquisition activity amounting to \$493,000 during the year ended June 30, 2001. In addition, the Company recorded an accrual for remediation costs in connection with the removal of contaminated soil of \$97,000 and various other unusual charges of \$71,000 during the year ended June 30, 2001. Operating expenses after unusual charges increased 17% to \$7,973,000 compared to \$6,819,000 in the previous year. The Company continues to invest in research & development, spending \$1,672,000 for the year ended June 30, 2001 compared to \$1,578,000 in the year ended June 30, 2000.

The Company sustained a loss from operations of (\$1,219,000) for the year ended June 30, 2001 compared to an operating income of \$1,672,000 for the year ended June 30, 2000. As previously mentioned, the current year's loss includes unusual charges of \$1,134,000.

Interest expense for the year ended June 30, 2001 was \$858,000 compared to \$1,113,000 for the year ended June 30, 2000. Included in interest expense for the previous year are additional charges for the payment of fees to the Company's bank to obtain forbearance agreements totaling \$330,000. During the current year, the Company paid \$94,000 in forbearance fees to the bank. On June 12, 2001 the Company paid off its entire obligation to the bank using the proceeds from the sale of operating assets of the Biotrol and Challenge operations.

The Company's effective tax rate on income (loss) from operations is 39% in fiscal 2001 and fiscal 2000. The Company's effective tax rate for income from discontinued operations is 39% for fiscal 2001 and 2000.

The Company incurred a (loss) from continuing operations of (\$1,297,000) or (\$0.15) per share for the year ended June 30, 2001 compared to income from continuing operations of \$389,000 or \$0.04 per share for the previous year. Income from discontinued operations for the current year is \$4,144,000 or \$0.47 per share compared to \$1,152,000 or \$0.14 per share for the year ended June 30, 2000.

Net income for the year ended June 30, 2001 was \$2,847,000 or \$0.32 per share compared to \$1,541,000 or \$0.18 per share for the year ended June 30, 2000.

## **Liquidity and Capital Resources**

The operations of the Company are conducted principally through its wholly owned subsidiaries. On June 12, 2001 the Company paid off its bank debt of approximately \$5.6 million to Harris Bank and Trust utilizing the proceeds from the sale of its Biotrol and Challenge operating assets. The Company's working capital at June 30, 2001 was approximately \$5 million. Currently the Company has no bank debt. Management is actively seeking a banking relationship to secure a credit facility that can provide the Company working capital in the future should the need arise. Management believes that the Company's working capital needs over the next twelve months can be adequately supported by current operations. After the sale of the Biotrol and Challenge operations, management has taken steps to reduce corporate overhead and consolidate operations for greater efficiency.

## **Accounting Changes**

In June 2001, the FASB issued Statement of Financial Accounting Standards No. 141, "Business Combinations" (SFAS No. 141) and Statement of Financial Accounting Standards No. 142, "Goodwill and Other Intangible Assets" (SFAS No. 142). SFAS No. 141 addresses financial accounting and reporting for business combinations and is effective for all business combinations after June 30, 2001. SFAS No. 142 addresses financial accounting and reporting for acquired goodwill and other intangible assts and is effective for fiscal years beginning after December 15, 2001. The Company will adopt SFAS 141 and 142 on July 1, 2002. The Company is in the process of determining the expected impact on earnings and existing goodwill and other intangibles upon adoption which will include the elimination of goodwill amortization and may include additional goodwill impairment. Goodwill amortization expense for the year ended June 30, 2001 was approximately \$100,000. As of June 30, 2001, goodwill

net of accumulated amortization totaled \$1,368,000 and is being amortized over 15 years.

In August 2001, the FASB issued Statement of Financial Accounting Standards No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets" (SFAS No. 144). SFAS No. 144 addresses the financial accounting and reporting for the impairment or disposal of long-lived assets. The Company is required to adopt this Statement on July 1, 2002. The Company has not determined the impact that this Statement will have on its financial statements.

# Impact of Inflation and Changing Prices

The industries in which the Company competes are labor intensive, often involving personnel with high level technical or sales skills. Wages and other expenses increase during periods of inflation and when shortages in the marketplace occur. The Company expects its subsidiaries to face somewhat higher labor costs, as the market for personnel with the skills sought by the Company becomes tighter in a period of full employment. In addition, suppliers pass along rising costs to the Company's subsidiaries in the form of higher prices. To some extent, the Company's subsidiaries have been able to offset increases in operating costs by increasing charges, expanding services and implementing cost control measures. Nevertheless, each of the Company's subsidiaries' ability to increase prices is limited by market conditions, including international competition in many of the Company's markets.

## Item 7. Financial Statements and Supplemental Data

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# Item 8. Changes and Disagreements with Accountants on Accounting and Financial Disclosures.

None.

#### **PART III**

# Item 9. Directors, Executive Officers, Promoters, and Control Persons; Compliance with 16(a) of the Securities Exchange Act of 1934

Information concerning the Company's Directors and Executive Officers is incorporated by reference from the information contained in the sections entitled "Continuing Directors", "Directors and Executive Officers", "Recent Events and Transactions", "Other Management Information" and "Certain Relationships and Related Party Transactions" in the Company's definitive Proxy Statement for the Company's 2001 Annual Meeting of Shareholders filed with the Securities and Exchange Commission, (the "Proxy Statement").

## Item 10. Executive Compensation

Information required by this Item is included by reference from "Executive Compensation" under the Section entitled "Other Management Information" contained in the Proxy Statement.

## Item 11. Security Ownership of Certain Beneficial owners and Management

Information required by this Item is included by reference from "Security Ownership of Certain Beneficial Owners and Management" under the Section entitled "Other Management Information" contained in the Proxy Statement.

# Item 12. Certain Relationships and Related Party Transactions

Information required by this Item is included by reference from the information contained in the Section entitled "Certain Relationships and Related Party Transactions" contained in the Proxy Statement.

## Item 13. Exhibits, Financial Statement Schedules and Reports on Form 8-K

- (a) Exhibits
  - (1) See Form 8-K item 5, other events, dated April 10, 2001 filed by the Company.
  - (2) See Exhibit Index.

#### INDEPENDENT AUDITOR'S REPORT

To the Board of Directors Pro-Dex, Inc. Santa Ana, California

We have audited the accompanying consolidated balance sheet of Pro-Dex, Inc. and Subsidiaries (the "Company") as of June 30, 2001, and the related consolidated statements of operations, shareholders' equity and cash flows for each of the two years ended June 30, 2001. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of the Company as of June 30, 2001, and the results of their operations and their cash flows for each of the two years ended June 30, 2001, in conformity with accounting principles generally accepted in the United States of America.

/s/ McGladrey & Pullen, LLP

McGladrey & Pullen, LLP September 28, 2001

Anaheim, California

# PRO-DEX, INC. AND SUBSIDIARIES

# CONSOLIDATED BALANCE SHEETS June 30, 2001

ASSETS Current assets: Cash and cash equivalents	\$	698,000
Funds held in escrow, net		2,164,000
Accounts receivable, net of allowance for doubtful accounts of \$44,000		1,386,000
Inventories, net		3,007,000
Prepaid expenses	_	96,000
Total current assets	_	7,351,000
Equipment, net	_	1,264,000
Other assets:		
Other assets.		112,000
Real estate available for sale		471,000
Deferred taxes		761,000
Intangibles, net		1,785,000
Total other assets	_	3,129,000
Total office decode	_	07.277000
Total assets	\$	11,744,000
LIABILITIES & SHAREHOLDERS' EQUITY	_	
Current liabilities:		
Current portion of long term debt to a shareholder	\$	79,000
Notes payable		204,000
Accounts payable		817,000
Accrued expenses		932,000
Deferred taxes		149,000
Income taxes payable		467,000
Total current liabilities		2,648,000
Long-term debt to a shareholder, net of current portion	_	250,000
T + 10 1 99		0.000.000
Total liabilities	_	2,898,000
Commitments and contingencies		
Shareholders' equity: Series A convertible preferred shares, no par value; liquidation preference		
of \$3.60 per share; 10,000,000 shares authorized; 78,129 shares issued		
and outstanding		283,000
Common shares, no par value; 50,000,000 shares authorized;		-,
8,787,300 shares issued and outstanding		15,020,000
Accumulated deficit		(6,356,000)
	_	8,947,000

Receivable for stock purchase	(101,000)
Total shareholders' equity	8,846,000
Total liabilities and shareholders' equity	\$ <u>11,744,000</u>

See "Notes to Consolidated Financial Statements."

# PRO-DEX, INC. AND SUBSIDIARIES

# CONSOLIDATED STATEMENTS OF OPERATIONS Years Ended June 30, 2001 and 2000

		2001	. <u>-</u>	2000	
Net sales	\$	14,844,000	\$	16,398,000	
Cost of sales (Includes rent paid to a director of \$358,000 and \$352,000 for 2001 and 2000)	_	8,090,000		7,907,000	
Gross profits		6,754,000	<u> </u>	8,491,000	
Operating expenses:     Selling     General and administrative     Research and development     Amortization     Unusual charges     Total operating expenses  Income (loss) from operations	_	1,027,000 3,650,000 1,672,000 490,000 1,134,000 7,973,000 (1,219,000)		1,245,000 3,507,000 1,578,000 489,000  6,819,000	
Other income (expense): Other income (expense) Interest (expense) Total		(49,000) (858,000) (907,000)	- <u>-</u>	89,000 (1,113,000) (1,024,000)	
Income (loss) from continuing operations before income taxes (credits) Income taxes (credits)		(2,126,000) (829,000)		648,000 259,000	
Income (loss) from continuing operations Discontinued operations: Income from discontinued operations (net of taxes of \$116,000 and \$799,000 for 2001 and 2000, respectively)		(1,297,000) 182,000		389,000 1,152,000	
Gain on disposal of discontinued operations (net of taxes of \$2,533,000)  Net income	\$	3,962,000 2,847,000	\$	 1,541,000	

Earnings (loss) per common share: Income (loss) from continuing operations: Basic Diluted	\$ (0.15) (0.15)	\$ 0.04 0.04
Income from discontinued operations: Basic Diluted	\$ 0.47 0.47	\$ 0.14 0.13
Net income:  Basic Diluted	\$ 0.32 0.32	\$ 0.18 0.17
Weighted average common and common equivalents Shares outstanding Basic Diluted	8,787,300 8,787,300	8,787,300 8,949,300

See "Notes to Consolidated Financial Statements."

# PRO-DEX, INC. AND SUBSIDIARIES

# CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY Years Ended June 30, 2001 and 2000

	Preferre	d Shares	Comm	on Shares			
	Number		Number			Receivable	
	of Shares	Amount	of Shares	Amount	Accumulated Deficit	for Stock Purchase	Total
Balance, June 30, 1999	78,129	\$283,000	8,787,300	\$14,838,000	(\$10,744,000)	(\$151,000)	4,226,000
Stock based compensation				138,000			138,000
Services received						25,000	25,000
Net income					1,541,000		1,541,000
Balance, June 30, 2000	78,129	\$283,000	8,787,300	\$14,976,000	(\$9,203,000)	(\$126,000)	\$5,930,000
Stock Based Compensation				44,000			44,000
Services Received						25,000	25,000
Net income					2847,000		2,847,000
Balance, June 30, 2001	78,129	\$283,000	8,787,300	\$15,020,000	(\$6,356,000)	(\$101,000)	\$8,846,000

See "Notes to Consolidated Financial Statements."

# PRO-DEX, INC. AND SUBSIDIARIES

# CONSOLIDATED STATEMENTS OF CASH FLOWS Years Ended June 30, 2001 and 2000

	_	2001	_	2000
CASH FLOWS FROM OPERATING ACTIVITIES	φ	2 0 4 7 0 0 0	φ	1 541 000
Net income Adjustments to reconcile net income to net	\$	2,847,000	\$	1,541,000
cash provided by operating activities:				
Depreciation and amortization		958,000		1,196,000
Provision for doubtful accounts		11,000		36,000
Gain on disposal of discontinued operations		(3,962,000)		-
Loss on disposal of property and equipment		148,000		-
Impairment of intangible assets		473,000		-
Non-cash compensation		25,000		163,000
Deferred taxes		(1,304,000)		1,060,000
Other		126,000		
Change in working capital components net of effects				
from discontinued operations:		004.000		(040,000)
(Increase) decrease in accounts receivable		824,000		(813,000)
Decrease in inventories		23,000		453,000
(Increase) decrease in prepaid expenses  Decrease in other assets		(24,000)		46,000
Increase (decrease) in accounts payable and accrued expense		148,000 323,000		93,000 (1,782,000)
increase (decrease) in accounts payable and accided expense	_	323,000	-	(1,762,000)
Net cash provided by operating activities	_	616,000	-	1,993,000
CASH FLOWS FROM INVESTING ACTIVITIES				
Proceeds from sale of discontinued operations		6,865,000		_
Purchase of equipment		(152,000)		(221,000)
	_		_	
Net cash flows provided by (used in) investing activities		6,713,000		(221,000)
CASH FLOWS FROM FINANCING ACTIVITIES				
Deferred acquisition cost		-		(125,000)
Loan acquisition cost		-		(84,000)
Principal payments on long-term borrowings	_	(7,104,000)	_	(1,197,000)
Net cash flows (used in) financing activities		(7,104,000)		(1,406,000)
, and the same of	_	(1 1 1	_	( )
NET INCREASE IN CASH				
AND CASH EQUIVALENTS		225,000		366,000
Cash and cash equivalents, beginning of period	. –	473,000		107,000
Cash and cash equivalents, end of period	\$_	698,000	\$_	473,000
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION				
Cash payments for interest	\$	819,000	\$	1,185,000
Cash payments for income taxes	\$	158,000	\$	2,600
, ,	•	,		,

Non-cash investing and financing activities:

Property transferred to real estate available for sale	\$ 471,000	\$ -
Discontinued operations:		
Working capital Fair value of assets disposed, principally fixed assets Escrow receivable obtained upon disposal of operations Proceeds from sale of discontinued operations Fees paid to others	\$  (1,162,000) (480,000) 2,400,000 6,600,000 (493,000) 6,865,000	\$ - - - - -

See "Notes to Consolidated Financial Statements."

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2001 AND 2000

## **NOTE 1 - SUMMARY OF ACCOUNTING POLICIES**

## **Nature of Business**

Pro-Dex, Inc. (the Company) is the parent of two operating subsidiaries, Micro Motors, Inc. (Micro), and Oregon Micro Systems, Inc. (OMS). Micro manufactures miniature pneumatic motors used in dental, medical, and industrial devices worldwide as well as a complete line of dental handpieces. OMS designs, develops and manufactures motion control products used predominantly in the computer chip manufacturing industry. The Company extends credit to its customers, all on an unsecured basis, on terms that it establishes for individual customers. Customers are located predominately in the United States. Many of the Company's products are regulated by a number of state and federal regulatory bodies, including the Environmental Protection Agency ("EPA") and the Food and Drug Administration ("FDA"). While the Company's management and management of each of the Company's operating subsidiaries make every effort to maintain full compliance with all applicable laws and regulations, there exists an ongoing risk that one or more of its activities may at some point be determined to be non-compliant. Notwithstanding the risks inherent in the Company's business sectors, management believes that each of the Company's subsidiaries enjoys a good reputation for compliance with applicable regulations.

# **Principles of Consolidation**

The consolidated financial statements include the accounts of the Company and all of its subsidiaries. All significant inter-company accounts and transactions have been eliminated.

## **Revenue Recognition**

Revenue on product sales is recognized upon shipment to the customer. The Company sells some of its products with a warranty that provides for repairs or replacement of any defective parts for a period after the sale. At the time of the sale, the Company accrues an estimate of the cost of providing the warranty based on prior experience.

## **Cash and Cash Equivalents**

The Company considers highly liquid investments with a maturity of three months or less when purchased to be cash equivalents.

## **Inventories**

Inventories are stated at the lower of cost (the first-in, first-out method) or market and consist of the following as of June 30, 2001:

Raw materials	\$ 826,000
Work in process	171,000
Finished goods	 2,601,000
Total	3,598,000
Reserve for slow moving inventories	 (591,000)
Total inventories, net	\$ 3,007,000

## Equipment

Equipment is recorded at cost. Depreciation is provided using the straight-line method over the estimated useful lives of the assets as follows: equipment -- 3-10 years; leasehold improvements -- 7 years. Leasehold improvements are depreciated over the shorter of the term of the lease or their estimated useful lives.

The following table summarizes fixed assets as of June 30, 2001:

Equipment	3,564,000
Leasehold Improvements	61,000
Total	3,625,000
Accumulated Depreciation	2,361,000
Total Fixed Assets, net	\$ 1,264,000

# **Intangible Assets**

Intangible assets include patents and the cost of net assets acquired in excess of fair value, which are amortized on a straight-line basis over their estimated useful lives ranging from 7 to 20 years.

The following table summarizes intangible assets as of June 30, 2001.

Goodwill	3,165,000
Patents	2,692,000
Total	5,857,000
Accumulated amortization	(4,072,000)
Total Intangible Assets, net	\$ 1,785,000

The Company evaluates impairment of its long-lived assets and certain intangible assets whenever events or changes in circumstances indicate that the carrying amount of the asset may not be recoverable. An asset is deemed impaired if the sum of the expected undiscounted future cash flows is less than the carrying amount of the asset. Impaired assets are valued at the lower of recorded cost or fair value. At June 30, 2001, management determined that the remaining assets were not considered to be impaired.

## **Advertising**

The Company expenses the cost of advertising the first time the advertising takes place. The Company's balance sheet contains no deferred advertising costs. The Company incurred advertising expenses of approximately \$71,000 and \$81,000 in 2001 and 2000, respectively.

## **Income Taxes**

Deferred income taxes are provided on a liability method whereby deferred tax assets are recognized for deductible temporary differences and operating loss and tax credit carryforwards and deferred tax liabilities are recognized for taxable temporary differences. Temporary differences are the differences between the reported amounts of assets and liabilities and their tax bases. Deferred tax assets are reduced by a valuation allowance when, in the opinion of management, it is more likely than not that some portion or all of the deferred tax assets will not be realized. Deferred tax assets and liabilities are adjusted for the effects of changes in tax laws and rates on the date of enactment.

## **Use of Estimates**

The preparation of financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

## **Earnings Per Share**

Basic earnings per common share data has been computed on the basis of the weighted-average number of common shares outstanding during each period presented. Diluted per share amounts assume the conversion, exercise or issuance of all potential common stock instruments unless the effect is to reduce a loss or increase the income per common share from continuing operations.

## Fair Value of Financial Instruments

The method and assumptions used to estimate the fair value of notes payable, which approximates the carrying value, is based on interest rates for instruments with similar terms and remaining maturities.

# **Stock-based Compensation**

The Company accounts for stock-based employee compensation under the requirements of Accounting Principles board (APB) Opinion No. 25 and related interpretations, which does not require compensation to be recorded if the consideration to be received is at least equal to fair value at the measurement date. Non-employee stock-based transactions are accounted for under the requirements of the Financial Accounting Standards Board's (FASB) Statement of Financial Accounting Standard (SFAS) No. 123 "Accounting for Stock Based Compensation" which requires compensation to be recorded based on the fair value of the securities issued or the services received, whichever is more reliably measurable. The Company determines fair value at the measurement date based upon the trading price of its stock. The Company considers outside directors as employees for the purpose of applying this Statement.

## **New Pronouncement**

In June 2001, the FASB issued Statement of Financial Accounting Standards No. 141, "Business Combinations" (SFAS No. 141) and Statement of Financial Accounting Standards No. 142, "Goodwill and Other Intangible Assets" (SFAS No. 142). SFAS No. 141 addresses financial accounting and reporting for business combinations and is effective for all business combinations after June 30, 2001. SFAS No. 142 addresses financial accounting and reporting for acquired goodwill and other intangible assts and is effective for fiscal years beginning after December 15, 2001. The Company will adopt SFAS 141 and 142 on July 1, 2002. The Company is in the process of determining the expected impact on earnings and existing goodwill and other intangibles upon adoption which will include the elimination of goodwill amortization and may include additional goodwill impairment. Goodwill amortization expense for the year ended June 30, 2001 was approximately \$100,000. As of June 30, 2001, goodwill net of accumulated amortization totaled \$1,368,000 and is being amortized over 15 years.

In August 2001, the FASB issued Statement of Financial Accounting Standards No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets" (SFAS No. 144). SFAS No. 144 addresses the financial accounting and reporting for the impairment or disposal of long-lived assets. The Company is required to adopt this Statement on July 1, 2002. The Company has not determined the impact that this Statement will have on its financial statements.

## NOTE 2 - FUNDS HELD IN ESCROW, NET

Pursuant to the escrow agreement between the Company and Young Colorado LLC (Note 11), certain funds from the sale of the assets of Biotrol/Challenge were held in escrow for future potential contingencies. These funds are invested in a US treasury securities money market account, and are recorded at fair market value net of a 10% reserve. As of June 30, 2001 the fair market value of the account was \$2.4 million. The escrow agreement contains various scheduled release dates for the funds. \$1.5 million of the escrow money can be released based on the performance of certain events but in no event beyond one year. The balance of \$900,000 is scheduled to be released over a fifteen month period with 25% available six months after the close of the transaction, and 25% each quarter thereafter.

## NOTE 3 – REAL ESTATE AVAILABLE FOR SALE

Real estate available for sale represents land and buildings located in Osage Beach, Missouri; formally used in the operations of Challenge Products. The real estate was not included in the assets sold to Young Colorado LLC (Note 11). Real estate available for sale is recorded at the lower of the amortized cost or fair market value. The real estate is evaluated regularly by management, and adjustments of the carrying amount to the fair market value are recorded as necessary. No adjustments to the carrying amount were recorded upon transfer to available for sale. The real estate is currently listed with a broker.

## **NOTE 4 – FOURTH QUARTER ADJUSMENTS**

During the fourth quarter ended June 30, 2001 there were several significant adjustments that resulted in the Company reducing income by approximately \$1,192,000. Most of these adjustments related to material changes in estimates and write-offs of intangible assets. Management determined that approximately \$393,000 of inventory should be written off due to obsolescence and the reserve should be increased by approximately \$275,000 due to slow moving inventory identified by management in the fourth quarter. Management determined that intangible assets, primarily a non-compete agreement with a previous owner of an acquired business, totaling \$524,000, had no future value(Note 10).

## **NOTE 5 - LONG-TERM DEBT**

Following is a summary of long-term debt as of June 30, 2001:

Unsecured note to a stockholder, bearing
Interest at 7%, payments of \$19,500 quarterly, including
Interest to June 30, 2006

Less current portion79,000Total long-term debt250,000

\$

329,000

## **NOTE 6- Notes Payable**

Following is a summary of notes payable:

Note payable to an officer of the Company Bearing interest at a rate of 9.1%, due on demand

\$65,000

Other secured notes at various interest rates and various maturities	-	139,000
Total	\$	204 000

## NOTE 7- COMMITMENTS AND CONTINGENCIES

Micro leases office and warehouse facilities from the Company's largest shareholder. The Company and its subsidiaries also lease other office and warehouse facilities from unrelated parties under lease agreements expiring through June 2006. These leases generally require the Company to pay insurance, taxes, and other expenses related to the leased space. Total rent expense was \$509,000 and \$519,000, including approximately \$358,000 paid to the Company's largest shareholder for the years ended June 30, 2000 and 1999, respectively. Future minimum lease payments for the years ending June 30, are; 2002, \$260,000; 2003, \$187,000; 2004, \$150,000; 2005, \$150,000; 2006 \$150,000 for a total of \$897,000, including \$737,000 to the Company's largest shareholder.

Biotrol is named as a co-defendant by way of a joinder complaint in the case <u>Snyder v. Patterson Dental, et al</u> alleging personal injuries caused by exposure to latex gloves. The case is being held in the Court of Common Pleas, Philadelphia, Pennsylvania. To date management and legal council are unable to assess the likelihood of an unfavorable outcome and estimate the amount or range of potential loss if any at this time.

The Company and its subsidiaries are currently party to other disputes, which involve or may involve litigation and claims for unspecified damages. Management believes that the outcome of these matters will not have a material adverse effect on the consolidated financial statements of the Company. However, the ultimate outcome in any litigation involves uncertainty. Management and legal council are unable to estimate the magnitude of the exposure to the Company in these matters. No accruals have been provided for in the accompanying consolidated financial statements.

## **NOTE 8 - INCOME TAXES**

The provision for income taxes (credits) for the years ended June 30, 2001 and 2000 is as follows:

	2001	2000
Current taxes (credits)	\$ (44,000)	\$ (743,000)
Deferred taxes (credits)	(785,000)	1,002,000
	\$ (829,000)	\$ 259,000

A reconciliation of expected tax expense (credit) to the amount computed by applying the federal statutory income tax rates to income (loss) before income taxes (credits) is as follows:

	 2001	 2000
Federal income taxes (credits),	_	
Computed at the statutory rate	\$ (744,000)	\$ 226,000
State income taxes (credits)	(102,000)	31,000
Non-deductible items, primarily goodwill	35,000	14,000
Other	(18,000)	(12,000)
	\$ (829,000)	\$ 259,000

Deferred income tax assets and liabilities in the accompanying balance sheet at June 30, 2001 consist of the following:

Assets:	
Accrued expenses	\$ 177,000
Intangible assets	1,065,000
Inventories	289,000
Other	 26,000
Total deferred tax assets	1,557,000
Liabilities:	
Installment gain on sale of discontinued operations	(641,000 <u>)</u>
Equipment	(304,000)
Total deferred tax liabilities	 (945,000)
Net deferred tax assets	\$ 612,000

The components giving rise to the net deferred tax assets (liabilities) described above have been included in the accompanying balance sheet as of June 30, 2001 as follows:

Non-current assets	\$ 761,000
Current (liabilities)	 (149,000)
	\$ 612,000

Net realizable deferred tax assets could be reduced in the near term if estimates of future profitability are reduced or if future changes in the ownership of the Company occur.

# NOTE 9 - SHAREHOLDERS' EQUITY

# **Stock Options**

The Board of Directors and the shareholders of the Company have approved and adopted three plans, pursuant to which options to purchase 2,150,000 shares of common stock can be granted to officers, directors, employees and to others expected to provide significant services to the Company. There are 700,639 shares remaining in the option plans, which are available for grant in future years.

Transactions involving the stock options are summarized as follows:

	2001		200	00
	•	Weighted-		Weighted-
		Average		Average
		Exercise		Exercise
Fixed Options	Shares	Price	Shares	Price
Outstanding at beginning of year	1,409,361	\$2.10	1,274,361	\$ 2.10
Granted	105,000	2.50	165,000	2.03
Exercised	-	-		
Forfeited	(230,000)	1.94	(30,000)	2.00
Outstanding at end of year	1,284,361	\$2.16	1,409,361	\$ 2.10
Exercisable at end of year	1,139,361	\$2.12	1,211,861	\$ 2.11
Weighted-average fair value per				
Option granted during the year	_	\$1.80	_	\$ 1.38

A further summary about fixed options outstanding June 30, 2001, is as follows:

	(	Options Outstanding		Options E	xercisable
		Weighted-	Weighted		Weighted-
		Average	Average		Average
Range of	Number	Remaining	Exercise	Number	Exercise
Exercise Price	Outstanding	Contractual Life	Price	Exercisable	Price
\$1.25 to \$2.00	290,000	5.7 years	\$ 1.57	280,000	\$ 1.56
\$2.05 to \$2.44	712,607	5.7 years	2.22	647,607	2.22
\$2.50 to \$2.90	281,754	5.6 years	2.59	211,754	2.56
	1,284,361		\$ 2.16	1,139,361	\$ 2.12

The three option plans are substantially similar and call for the vesting as approved by the Board of Directors, and allow for the options to be outstanding for a period of ten years. Under the Company's plans, employees of the discontinued operations had until July 12, 2001 to exercise their options or they expire. At June 30, 2001 these employees held 80,000 stock options. Grants under the Company's stock option plans are accounted for following APB Opinion No. 25 and related interpretations. Had compensation cost for the stock-based compensation plans been determined based on the grant date fair values of awards (the method described in SFAS No. 123), reported net income and basic and diluted earnings per common share would have been adjusted to the pro forma amounts shown below:

	 2001		2000	
Net income As reported Pro forma	\$ 2,847,000 2,730,000	\$	1,541,000 1,294,000	
Earnings per common share Basic				
As reported	\$ 0.32	\$	0.18	
Pro forma	0.31		0.15	
Diluted				
As reported	\$ 0.32	\$	0.17	
Pro forma	0.31		0.15	

The fair value of each grant is estimated at the grant date using the Black-Scholes option-pricing model with the following weighted-average assumptions: no dividend rate for all years; price volatility of 64% to 69% in 2001, and 69% in 2000; risk-free interest rates of approximately 4.8% to 6.1% in 2001 and 6.75% in 2000; and expected lives of five years.

#### **Stock Warrants**

In prior years, the Company has issued warrants to acquire shares of common stock. At June 30, 2001, warrants to acquire 223,000 shares of common stock were outstanding. These warrants are fully vested, have a weighted-average exercise price of \$2.04, and a weighted-average remaining life of 2.8 years.

## **Preferred Shares**

Holders of Series A preferred shares have no voting, dividend, or redemption rights. In the event of liquidation or dissolution, preferred shareholders are entitled to receive \$3.60 per share. Each preferred share is convertible into one common share at the option of the holder.

## **Employee Stock Purchase Plan**

In July 1998, the Company adopted an Employee Stock Purchase Plan, under which up to 200,000 shares of common stock may be issued to substantially all full-time employees, if they choose to participate. Employees can choose each year to have between 1% and 10% of their defined earnings withheld to purchase the Company's common stock at a price that is 85% of the lower of the market price at July 1 and January 1 of each year or the date on which the shares are fully paid by the employee. The minimum purchase price under the plan is \$2.00 per share, unless the Company's Stock Purchase Plan Committee determines a lower price is appropriate. During 2001 and 2000, no shares were purchased under the plan. As is permitted by generally accepted accounting principles, the Company follows the provisions of APB Opinion No. 25 in accounting for the plan and, accordingly, no compensation expense is recognized.

## **NOTE 10 - UNUSUAL CHARGES**

During the year ended June 30, 2001 management determined that a non-compete agreement with the previous owner of an acquired business no longer had any value to the Company. The Company has focused its efforts on developing new products and new markets to grow its business. As a result management determined that the Company would not sustain any damage if the previous owner decided to compete in the same line of business. The Company wrote off \$473,000 of the non-compete agreement that it deemed had no future value. The Company also wrote off fees and expenses in connection with failed merger and acquisition activity amounting to \$493,000 during the year ended June 30, 2001. In addition the Company recorded an accrual for remediation costs in connection with the removal of contaminated soil of \$97,000, and various other charges totaling \$71,000 during the year ended June 30, 2001. In total the unusual charges for the current year amounted to \$1,134,000.

# NOTE 11 - BUSINESS DIVESTITURES AND DISCONTINUED OPERATIONS

On June 12, 2001, the Company sold substantially all of the assets of its wholly owned subsidiaries, Biotrol International, Inc. and Challenge Products, Inc. to Young Colorado, LLC, a newly formed subsidiary of Young Innovations, Inc., for a purchase price of \$9 million. The Company received \$6.6 million of the purchase price at the closing. The balance of the purchase price of \$2.4 million is escrowed to secure various warranties under the sale agreement. The Company has reserved \$240,000 (10% of the escrow amount) for potential warranty obligations that may arise after the sale. To date no requests from the buyer have been received claiming amounts due under the escrow agreement. The escrow agreement runs for fifteen months with various release dates during the period. The assets sold comprised the Company's line of infection control and preventive chemical products for the dental industry. The divestiture has been presented as discontinued operations and as such, the 2000 consolidated financial statements have been retroactively restated. The gain from the sale of the assets is reported at approximately \$3.9 million net of tax of \$2.5 million.

## **NOTE 12 - SEGMENT INFORMATION**

The Company's reportable segments are strategic business units that offer different products and services. They are managed separately because each business requires different technology and marketing strategies.

After the 2001 divestiture (Note 11), there are two reportable segments: medical/dental equipment, and electronic motion controllers. The accounting policies applied to determine the segment information are the same as those described in the summary of significant accounting policies. Interest expense is allocated based upon the specific identification of debt incurred by the individual segment. Corporate overhead, the provision for income taxes, income from discontinued operations, and gain on disposal of discontinued operations are included in corporate profit, and are not allocated to the individual reported segments. Intersegment sales and transfers are accounted for at amounts that management believes provides the transferring segment with fair compensation for the products transferred, considering their condition, market demand, and, where appropriate, a reasonable profit that recognized which segment will be responsible for marketing costs. Management evaluates the performance of each segment based on income (loss) before income taxes.

Revenue from discontinued operations and interest allocated to discontinued operations totaled \$9,569,000 and \$66,000 respectively for the year ended June 30, 2001. There was no allocation of corporate overhead to discontinued operations for the years 2001 or 2000.

Financial information with respect to the reportable segments follows (in thousands):

2001	Micro Motors	Oregon Micro Systems	Corp.	Total
Sales from external customers	\$7,744	\$7,100		\$14,844
Depreciation and amortization	402	474	82	958
Unusual charges	473		661	1,134
Interest expense	844		14	858
Segment profit (loss)	(2,404)	2,626	2,625	2,847
Segment assets	5,319	2,040	4,385	11,744
Expenditure for segment assets	128	20	4	152

	Micro	Oregon Micro		Challenge			Recon-	
2000	Motors	Systems	Biotrol	Products	Corp.	Total	ciliation	Total
Sales from external customers	\$7,349	\$8,748	\$9,169	\$1,404		\$26,670	(\$10,272)	\$16,398
Intersegment sales	301`			1,069		1,370	(1,370)	
Depreciation and amortization	468	461	49	99	119	1,196	(148)	1,048
Unusual charge								
Interest expense	584	13	1	111	427	1,136	(23)	1,113
Segment profit (loss)	(1,249)	4,089	1,791	161	(3,251)	1,541		1,541
Segment assets	6,707	2,993	2,442	1,480	2,801	16,423		16,423
Expenditure for segment assets	(28)	149	7	85	8	221		221

The segment amounts reported for 2000 have been reconciled to the consolidated financial statements as restated for the effect of discontinued operations (Note 11).

Sales to one customer for 2001 and 2000 were \$2.53 million and \$2.67 million, respectively. No other single customer generated in excess of 10% of consolidated sales.

## **NOTE 13 - EARNINGS PER SHARE**

The weighted-average number of common shares and common share equivalents outstanding during the years used to compute basic and diluted earnings/(loss) per common share is as follows:

	2001	2000
Weighted-average common shares used in computation of Basic earnings (loss) per share	8,787,300	8,787,300
Effect of dilutive securities: Common stock options and warrants Convertible preferred stock		83,871 78,129
Weighted-average common and common share equivalents used in the computation of diluted earnings (loss) per share	8,787,300	8,949,300

<sup>\*</sup> Common shares issuable upon exercise of the 39,065 employee stock options and common stock warrants (see Note 7) and upon the conversion of 78,129 shares of preferred shares have not been included in the 2001computation because their inclusion would have been antidilutive.

# PRO-DEX, INC. AND SUBSIDIARIES

# **EXHIBIT INDEX**

	EXHIBIT INDEX	Cognoptially
Exhibit		Sequentially Numbered
No.	Document	Pages
3.1	Articles of Incorporation (incorporated herein by reference to Exhibit 3.1 to Pro- Dex, Inc. Registration Statement No. 33-74397).	
3.2	Bylaws (incorporated herein by reference to Exhibit 3.2 to Pro-Dex, Inc. Registration Statement No. 33-74397).	
7.1	Pro-Dex, Inc. Form 8-K dated July 26, 1995 (incorporated herein by reference to the Company's Form 8-K dated July 26, 1995) and Financial Supplement to Form 8-K dated July 26, 1995 (incorporated herein by reference to the Company's Form 10-KSB, dated June 30, 1995, and Supplement to Form 8-K, contained therein).	
7.2	Merger Agreement between Pro-Dex, Inc., Micro Systems Acquisition Corporation, and Micro Motors, Inc., dated July 26, 1995 (incorporated herein by reference to Exhibit 7.1 to the Company's Form 8-K dated July 26, 1996).	
7.3	Acquisition Agreement between Pro-Dex, Inc., Oregon Micro Systems, Inc. and L. Wayne Hunter dated July 26, 1996 (incorporated herein by reference to Exhibit 7.2 to the Company's Form 8-K dated July 26, 1996).	
7.4	Pro-Dex, Inc. Form 8-K dated May 11, 1996 (incorporated herein by reference to the Company's Form 8-K dated May 11, 1996).	
10.1	Form of Turnkey Management Agreement between Pro-Dex, Inc. and its Contracting Dentists (incorporated herein by reference to Exhibit 10.1 to Pro-Dex, Inc. Registration Statement No. 33-35790).	
10.2	Lease Agreement dated December 1, 1984 between Sears Roebuck and Co. and Pro-Dex, Inc. (Sun Valley) and amendment thereto dated as of November 9, 1987 (incorporated herein by reference to Exhibits 10.8 and 10.29 to Pro-Dex, Inc. Registration Statement No. 33-35790).	
10.2(a)	Agreement to Extend Lease Agreement (Exhibit 10.2 Sun Valley) dated May 5, 1994 (incorporated herein by reference to Exhibits 10.8 and 10.29 to Pro-Dex, Inc. Registration Statement No. 33-35790).	
10.3	Leaseback Agreement dated December 19, 1985 between Pro-Dex, Inc. and Fowler/Searl Partnership (incorporated herein by reference to Exhibit 10.13 to Pro-Dex, Inc. Registration Statement No. 33-6623).	
10.4	Lease Agreement dated November 24, 1986 between Sears Roebuck and Co. and Pro-Dex, Inc. (Santa Rosa) and amendment thereto dated as of January 7, 1988 (incorporated herein by reference to Exhibits 10.16 and 10.28 to Pro-Dex, Inc. Registration Statement No. 33-35790).	
10.4(a)	Agreement to Extend Lease Agreement (Exhibit 10.4 Santa Rosa) dated May 4, 1994 (incorporated herein by reference to Exhibits 10.16 and 10.28 to Pro-Dex, Inc. Registration Statement No. 33-35790).	
10.5*	Pro-Dex, Inc. 1988 Stock Option Plan (incorporated herein by reference to Exhibit 10.23 to Pro-Dex, Inc. Form 10-K for the year ended June 30, 1988 File No. 0-14942).	
10.6	Lease Agreement dated March 2, 1988 between Sears Roebuck and Co. and Pro- Dex, Inc. (Sunrise Mall), and extension/amendment dated May 2, 1991 (incorporated herein by reference to Exhibits 10.25 and 10.25(a) to Pro-Dex, Inc. Registration Statement No. 33-35790).	

Exhibit	
No.	Document
10.7	Lease Agreement dated March 2, 1988 between Sears Roebuck and Co. and Pro-Dex, Inc. (Florin Mall) and extension/amendment dated May 2, 1991 (incorporated herein by reference to Exhibits 10.26 and 10.26(a) to Pro-Dex, Inc. Registration Statement No. 33-35790).
10.7(a)	Agreement to Extend Lease Agreement (Exhibit 10.6 Florin Mall) dated July 6, 1994 (incorporated herein by reference to Exhibits 10.26 and 10.26(a) to Pro-Dex, Inc. Registration Statement No. 33-35790).
10.8	Lease Agreement effective as of December 1, 1988 between Sears Roebuck and Co. and Pro-Dex, Inc. (Arden Fair) and amendment thereto effective as of April 1, 1989 (incorporated herein by reference to Exhibits 10.32 and 10.33 to Pro-Dex, Inc. Registration Statement No. 33-35790).
10.9*	Employment Agreement between Pro-Dex, Inc. and M. Larry Kyle, D.D.S. dated June 28, 1990 (incorporated herein by reference to Exhibit 10.34 to Pro-Dex, Inc. Registration Statement No. 33-35790).
10.13	Lease Agreement between Equity Colorado Phase II and Biotrol International, Inc. dated August 1991 (incorporated herein by reference to Exhibit 10.40 to Pro-Dex, Inc. Registration Statement No. 33-35790).
10.13(a)	First Amendment to Lease (Exhibit 10.13) dated January 31, 1994 (incorporated herein by reference to Exhibit 10.40 to Pro-Dex, Inc. Registration Statement No. 33-35790).
10.14	Loan Agreement between Biotrol International, Inc. and A-T Realty Co. dated May 29, 1991 (incorporated herein by reference to Exhibit 10.43 to Pro-Dex, Inc. Registration Statement No. 33-35790).
10.15*	Employment Agreement dated effective August 1, 1993 between Challenge Products, Inc. and Charles L. Bull (incorporated herein by reference to Exhibit 10.15 to Pro-Dex, Inc. Registration Statement No. 33-74397).
10.16	Prophy Ring Patent License Agreement dated and effective July 1, 1993 between Challenge Products, Inc. and Charles L. Bull (incorporated herein by reference to Exhibit 10.17 to Pro-Dex, Inc. Registration Statement No. 33-74397).
10.17*	1994 Stock Option Plan (incorporated herein by reference to Exhibit 10.21 to Pro- Dex, Inc. Registration Statement No. 33-74397).
10.18*	Director's Stock Option Plan (incorporated herein by reference to Exhibit 10.22 to Pro-Dex, Inc. Registration Statement No. 33-74397).
10.19	Lease Agreement dated December 29, 1993 between Fuoti Insurance Agency, Inc. & James C. & Susan E. Fuoti and Pro-Dex, Inc. & M. Larry Kyle, DDS. (Incorporated herein by reference to the Exhibit 10.23 to the Company's Form 10-KSB dated June 30, 1994).
10.20*	Consulting Agreement and Non-Competition Agreement, between Pro-Dex, Inc. and L. Wayne Hunter, dated July 26, 1995 (incorporated herein by reference to Exhibit 10.1 to the Company's Form 8-K dated July 26, 1996).
10.21*	Employment Agreement between Ronald G. Coss and Pro-Dex, Inc., dated July 26, 1995 (incorporated herein by reference to Exhibit 10.2 to the Company's Form 8-K dated July 26, 1996).

Sequentially Numbered

**Pages** 

Exhibit No.		Sequentially Numbered Pages
10.24	Letter Agreement, regarding rescission of Royalty Agreement between Pro-Dex, Inc., Challenge Products, Inc. and Charles Bull dated June 1996, together with Assignment of Patent (incorporated herein by reference to the Company's Form 10-K dated September 20, 1996).	
10.25*	Employee Stock Purchase Plan (incorporated herein by reference to the Company's Form 10-K dated September 13, 1999).	
10.26	Audit Committee Charter.	
13.00	Form 8-K filed on April 10, 2001 announcing Dentsply's notification not to acquire Pro-Dex on terms previously announced, and asking for a proposal to acquire the dental related subsidiaries or Pro-Dex, namely, Biotrol International, Inc., Challenge Products, and Micro Motors. Pro-Dex management agreed to develop a proposal to accommodate Dentsply's desire.	
21.00	The Company has the following subsidiaries incorporated in the following states; Biotrol International, Inc., a Delaware corporation; Challenge Products, Inc., a Missouri corporation; Micro Motors, Inc., a Colorado corporation; Oregon Micro Systems, Inc., an Oregon corporation.	
27.00	Financial Data Schedule.	

<sup>\*</sup> denotes management contract or compensatory arrangement required to be filed as an exhibit to the Form 10-K.

# SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

PRO-DEX INC.

By: / s / Kent E. Searl

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Kent E. Searl Chairman of the Board and Chief Executive Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the Registrant and in the capacities and on the dates indicated.

/s/ Kent E. Searl	October 15, 2001
Kent E. Searl Chairman of the Board and Chief Executive Officer and a Director (Principal Executive Officer)	Date
/s/ George J. Isaac	October 15, 2001
George J. Isaac Chief Financial Officer and a Director (Principal Financial and Accounting Officer)	Date
/s/ Ronald A. Coss	October 15, 2001
Ronald A. Coss Vice Chairman of the Board, Chief Technology Officer and a Director	Date
/s/ Robert A. Hovee	October 15, 2001
Robert A. Hovee Director	Date
/s/ Franklin D. Brown	October 15, 2001
Franklin D. Brown Director	Date

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